

Message Text

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12

ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 DRC-01 RSC-01 /039 W

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R 211050Z DEC 73

FM AMEMBASSY LISBON

TO USDOC WASHDC

SECSTATE WASHDC 8917

INFO AMCONSUL OPORTO

LIMITED OFFICIAL USE LISBON 4663

E.O. 11652: N/A

TAGS: BMEP, PO

SUBJECT: MAJOR PROJECT: NEW LISBON AIRPORT

REFS: (A) LISBON A-180; (B) LISBON 4358;
(C) STATE 246219; AND (D) STATE 247371

1. WE HOPE MEPD REPORTS ON SHORT LIST FOR NEW LISBON
AIRPORT BIDDERS AS PER STATE 246219 AND STATE 247371
ARE ACCURATE SINCE U.S. GROUPS PREDOMINATE. HOWEVER,
LISBON IS RIFE WITH RUMORS AS EXPECTED ANNOUNCEMENT NEARS.

2. COMMERCIAL ATTACHE HAS TWO ADDITIONAL VERSIONS OF
SHORT LIST AS FOLLOWS: VERSION A:

SEVEN GROUPS RANKED BY NEW LISBON AIRPORT CABINET (GNAL)
IN THIS ORDER: 1) AEROPORT DE PARIS - GREINER - BANCO PORTUGUESA
DO ATLANTICO; 2) NORTHROP - BANCO TOTTA E ACORES; 3) DORSCH -
BANCO INTERNCONTINENTAL PORTUGUES; 4) PARSONS - HTB - BANCO
BORGES & IRMAO; 5) HNTB - BANCO FONSECAS E BURNAY;
6) MORRISON KNUDSEN - PROFABRIL - BANCO NACIONAL ULTRAMARINO;
AND 7) TAMS - BROWN & ROOT - BANCO PINTO E SOTTO MAYOR.

VERSION B:

SIX FIRMS RANKED BY GNAL IN FOLLOWING ORDER;

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1) MORRISON KNUDSEN - PROFABRIL - BANCO NACIONAL ULTRAMARINO;

2) PARSONS - HTB - BANCO BORGES & IRMAO; 3) AEROPORT DE PARIS - GREINER - BANCO PORTUGUES DO ATLANTICO; 4) DORSCH - BANCO INTERCONTINENTAL PORTUGUES; 5) HNTB - BANCO FONSECAS & BURNAY; AND 6) TAMS - BROWN & ROOT - PINTO & SOTTO MAYOR.

3. COMMENT: IN FACT, GNAL IS BEING VERY CAREFUL NOT TO RAISE FALSE HOPES AND FINAL OUTCOME IS STILL PURE SPECULATION. RELIABLE SOURCES IN GNAL HAVE TOLD COMMERCIAL ATTACHE THAT CABINET WOULD SUBMIT ITS RECOMMENDATIONS TO MINISTER OF COMMUNICATIONS BY DECEMBER 21. WE DO NOT KNOW WHEN THE MINISTER WILL ACT ON THE GNAL RECOMMENDATIONS. ONCE SELECTION PROCESS HAS PASSED FROM GNAL TO MINISTRY, INTENSE POLITICKING IS EXPECTED TO BEGIN. WE BELIEVE THAT IN FINAL ANALYSIS THE GROUPS WITH STRONGEST PORTUGUESE CONTENT WILL MAKE SHORT LIST, IN SPITE OF GNAL PREFERENCE FOR EXPERIENCED INTERNATIONAL FIRMS. EMBASSY WILL CONTINUE TO SHOW STRONG INTEREST IN THIS PROJECT, BUT COMMUNICATIONS MINISTER IS HIGHLY SENSITIVE TO DOMESTIC CONSIDERATIONS AND WILL ACT ACCORDINGLY.
POST

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